


# BORIS NIKOLAEV

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 **EMPLOYMENT**      **Assistant Professor** 2022 - present  
Department of Management, Colorado State University

**Research / Assistant Professor** 2016 - 2022  
Department of Entrepreneurship, Baylor University

**Assistant Professor** 2013 - 2016  
Department of Economics, Oxford College of Emory University

 **INTERESTS**      > Entrepreneurship > Mental Health & Well-being > Applied Microeconomics  
> Institutional Economics > Public Policy > Entrepreneurial Cognition

 **EDUCATION**      **Ph.D., Economics** May 2013  
University of South Florida, Tampa, Florida  
> concentration in Business Administration & Statistics

**M.A., Economics** August 2008  
University of South Florida, Tampa, Florida

**B.S., Economics (magna cum laude)** May 2006  
> minors in Philosophy and Mathematics  
Manchester College, North Manchester, Indiana

 **RESEARCH**      **Published Papers**  
Citations = 3,512, h-index = 26, i10-index = 36

1. Nikolova, **Nikolaev, B.**, Cnossen (forthcoming) "Robots and Self-Determination." (conditional accept [Research Policy](#)).
2. Love, I., **Nikolaev, B.**, Dhakal, C. (2024). "The Well-being of Women Entrepreneurs: The Role of Gender Inequality and Gender Roles." [Small Business Economics](#), 62(1), 325-352.
3. Bennet, D., **Nikolaev, B.**, and Boudreaux, C. (2023) "Populist Discourse and Entrepreneurial Action: The Role of Political Ideology and Institutions" [Journal of International Business Studies](#), 54(1), 151-181.

4. Boudreaux, C., Bennett, D., Lucas, D., **Nikolaev, B.** (2023). "Taking Mental Models Seriously: Institutions, Entrepreneurship, and the Mediating Role of Socio-Cognitive Traits." *Small Business Economics*, 61(2), 465-493
5. **Nikolaev, B.**, Lerman, M., Boudreaux, C., and Mueller, B. (2023). "Self-Employment and Eudaimonic Well-being: The Mediating Role of Problem- and Emotion-Focused Coping." *Entrepreneurship Theory & Practice*, 47(6), 2121-2154.
6. Nikolova, M., **Nikolaev, B.**, and Boudreaux, C. (2023) "Being Your Own Boss and Bossing Others: The Moderating Effect of Managing Others on Work Autonomy and Meaning." *Small Business Economics*, 60(2), 463-483.
7. Solomon, B., **Nikolaev, B.**, and Shepherd, D. (2022) "Does Educational Attainment Promote Job Satisfaction? The Bittersweet Trade-offs Between Job Resources, Demands, and Stress" *Journal of Applied Psychology*, 107 (7), 1227-1241.
8. Bennett, D. and **Nikolaev, B.** (2021) "Historical Prevalence of Infectious Diseases, Economic Institutions, and Global Entrepreneurship." *Entrepreneurship Theory & Practice* , 45(1), 145-174.
9. Nikolova, M. and **Nikolaev, B.** (2021) "Family Matters: Parental Unemployment in Early Childhood and Subjective Well-being over the Life Course." *Journal of Economic Behavior & Organization*, (181) 312-331.
10. Bennett, D. and **Nikolaev, B.** (2020) "Individualism, Pro-Market Institutions, and National Innovation." *Small Business Economics* (forthcoming)
11. Nikolova, M. and **Nikolaev, B.** (2020) "The Psychological and Health Costs of Losing Self-Employment" *Small Business Economics* (forthcoming)
12. **Nikolaev, B.**, Boudreaux, C. and Wood, M. (2020) "Entrepreneurship and Subjective Well-being: The Mediating Role of Psychological Functioning ." *Entrepreneurship Theory and Practice*, 44(3), 557-586.
13. **Nikolaev, B.**, Shir, N. and Wiklund, J. (2020) "Dispositional Positive and Negative Affect and Self-Employment Transitions: The Mediating Role of Job Satisfaction ." *Entrepreneurship Theory and Practice*, 44(3), 451-474.
14. **Nikolaev, B.** and Bennett, D. (2020) "Rising Income Inequality and Economic Growth: Are Americans Better Off? Evidence from Subjective Well-being Data" *Journal of Private Enterprise* , 35(3), 63-92.
15. Wiklund, J., **Nikolaev, B.**, Foo, MD, Shir, N. and Bradley, S. (2019) "Entrepreneurship and Well-being: Past, Present and Future." *Journal of Business Venturing* 34 (4), 579-588.
16. Boudreaux, C. , **Nikolaev, B.**, and Klein, P. (2019) "Socio-cognitive traits and entrepreneurship: The moderating role of economic institutions" *Journal of Business Venturing* 34(1): 178-196.
17. Boudreaux, C., and **Nikolaev, B.** (2019) "Capital is not enough: Opportunity

- Entrepreneurship and Formal Institutions." *Small Business Economics* 53(1): 709-738.
18. Shir, N., **Nikolaev, B.**, and Wincent, J. (2019) "Entrepreneurship and Well-being: The Role of Psychological Autonomy, Competence, and Relatedness." *Journal of Business Venturing* 34(5): 105857
  19. **Nikolaev, B.** and Maldonado Bautista, I. (2019) "Personality Traits and Income Attainment of Self-Employed People--Accounting for Model Uncertainty." *Journal of Business Venturing Insights*. 11: e0011
  20. **Nikolaev, B.** and Wood, M. (2018) "Cascading Ripples: Contagion Effects of Entrepreneurial Activity on Self-Employment Attitudes and Choices in Regional Cohorts." *Strategic Entrepreneurship Journal*, 12 (4), 455-481.
  21. **Nikolaev, B.**, Boudreaux, C. and Palich, L. (2018) "Cross-Country Determinants of Opportunity and Necessity-Motivated Entrepreneurship: Accounting for Model Uncertainty" *Journal of Small Business Management* (56-51): 243-280.
  22. Boudreaux, C., and **Nikolaev, B.**, and Holcombe, R. (2018) "Corruption and Non-Productive Entrepreneurship" *Small Business Economics*, 51 (1), 181-202
  23. **Nikolaev, B.**, Boudreaux, C., and Salahodjaev, R. (2017) "Are More Collectivist Societies More Equal? Evidence from the Parasite-Stress Theory of Values." *Journal of Economic Behavior & Organization*, (138C): 30-49
  24. **Nikolaev, B.**, and Salahodjaev, R. (2017) "Historical Prevalence of Infectious Diseases, Cultural Values, and the Origins of Economic Institutions" *Kyklos*, (70): 97-128
  25. Bennett, D. and **Nikolaev, B.** (2017) "Economic Freedom and Happiness Inequality - Friends or Foes?" *Contemporary Economic Policy*. 35, 373-393
  26. Bennett, D., **Nikolaev, B.**, and Aidt, T. "Institutions and Well-being" *European Journal of Political Economy*, 2016 (45): 1-10
  27. **Nikolaev, B.** "Does Higher Education Increase Hedonic and Eudaimonic Well-being?" *Journal of Happiness Studies*, 2016: 1-27
  28. **Nikolaev, B.** and Bennett, D. "Give Me Liberty and Give Me Control: Economic Freedom, Control Perceptions, and the Paradox of Choice" *European Journal of Political Economy*, 2016 (45): 39-52
  29. **Nikolaev, B.** "Does Other People's Education Make Us Less Happy?" *Economics of Education Review* 51 (1) 2016: 176-191
  30. Bennett, D. and **Nikolaev, B.** "Factor Endowments, the Rule of Law, and Structural Inequality: Testing the Engerman-Sokoloff Hypothesis" *Journal of Institutional Economics* 2016: 1-23
  31. Bennett, D. and **Nikolaev, B.** "On the Ambiguous Economic Freedom-Inequality Relationship" *Empirical Economics*. 2016: 1-31

32. Nikolova, M. and **Nikolaev, B.** "Does Joining the EU Make You Happy? Evidence from Bulgaria and Romania" *Journal of Happiness Studies*, 2016 (45): 1-31
33. **Nikolaev, B.** and McGee, J. "Relative Verbal Intelligence and Happiness" *Intelligence* 2016, 59: 1-7.
34. **Nikolaev, B.** and Bennett, D. "Economic Freedom and Emotional Well-being." *Journal of Regional Analysis and Policy*. 2016
35. **Nikolaev, B.**, and Salahodjaev, R. "The Role of Intelligence in the Distribution of National Happiness" *Intelligence* 56 (1) 2016: 38-45
36. **Nikolaev, B.**, and Rusakov, P. "Education and Happiness: An Alternative Hypothesis" *Applied Economics Letters*. 2015. doi: 10.1080/13504851.2015.1111982
37. **Nikolaev, B.** "Living with Mom and Dad and Loving It...or Are You?" *Journal of Economic Psychology*. 51(1) December 2015: 199-209
38. **Nikolaev, B.** and Burns, A. "Intergenerational Mobility and Subjective Well-being—Evidence from the General Social Survey." *Journal of Behavioral & Experimental Economics*. 53 (1) 2014: 82-96
39. **Nikolaev, B.** "Economic Freedom and Quality of Life – Evidence from the OECD's Better Life Index." *Journal of Private Enterprise*. 29 (3) 2014: 97-117
40. **Nikolaev, B.** "Using Experiments and Media to Introduce Game Theory into the Principles Classroom." *Journal of Private Enterprise*. 29 (2) 2014: 149-160
41. Hall, J., **Nikolaev, B.**, Pulito, J. and vanMetre, B. "Economic Freedom and Entrepreneurship: New Evidence from the States." *American Journal of Entrepreneurship*. 6(1) 2013: 85-99

### **Work in Progress**

- "More than a Feeling: Subjective Social Status, Entrepreneurial Cognition, and Well-being " (preparing for submission at *Journal of Business Venturing*).
- "Shrink or Swim: The Joint Effects of Goal-Persistence, Lowering Aspirations, and Positive Reappraisal on Personal Growth among Entrepreneurs" (revise and resubmit *Business Research Quarterly*).
- "The Race and Rage Against the Machines: Are Robots a Source of New Venture Opportunities or a Blow to Our Entrepreneurial Confidence?" (writing draft).
- "From Emotional Rollercoasters to Spock Strategists: A Person-Centric Approach to Unravelling the Coping Profiles of Entrepreneurs for Enhanced Well-being" (revise and resubmit *Journal of Business and Psychology*).
- "Religious Coping and Persistence among Entrepreneurs." (under review).

## Book Chapters

- **Nikolaev, B.** "The Economics of Happiness" O' Neil Center for Global Markets and Freedom, 2013.
  - **Nikolaev, B.** "The Economics of Entrepreneurship" O' Neil Center for Global Markets and Freedom, 2021.
  - Bennett, D., and **Nikolaev, B.** "Economic Freedom, Public Policy and Entrepreneurship," in Economic Freedom of the World Report. Edited by James Gwartney, Robert Lawson and Josh Hall (2019).
  - Boudreaux, C., and **Nikolaev, B.** "Exploring gender differences in entrepreneurship: how the regulatory environment mitigates differences in early-stage growth aspirations," in High-growth Women's Entrepreneurship. Edited by Amanda Bullough, Diana Hechavarria, Candida Brush and Linda Edelman (2019).
  - Bennett, D., **Nikolaev, B.**, Aidt, T. *Instituciones y Bienstar, in Instituciones y Desarrollo: El Circulo Virtuoso*, Mexico: Comercio Exterior Bancomext, Numero 11, Fall 2017 (with Daniel Bennett & Toke Aidt)
  - **Nikolaev, B.** "Economic Freedom & Subjective Well-being," in Economic Behavior, Economic Freedom, and Entrepreneurship. Edited by Richard Cebula, Joshua Hall, Franklin Mixon, and James Payne, editors. Edward Elgar Publishing, 2015: 178-193.
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## EDITORIAL

### **Guest Co-Editor, Entrepreneurship Theory and Practice, 2024-present**

(with Martin Obschonka, Moren Lévesque, Frédéric Ooms, Jeffrey M. Pollack, Denis A. Grégoire, and Tara S. Behrend)

Special Issue: "Entrepreneurship Ex-Machina: Transformative Artificial Intelligence for Entrepreneurship Theory and Practice."

### **Guest Co-Editor, Small Business Economics, 2024-present**

(with Daniel Bennett, Rob Mitchell, Jeffrey Hornsby, Dan Hsu, and Maija Renko)

Special Issue: "From Founder to Employee: Rethinking Entrepreneurial Career Transitions."

### **Guest Co-Editor, Journal of Business Venturing, 2016-18**

(with Johan Wiklund, Carol Graham, Steve Bradley, Maw-Der Foo, and Nadav Shir)

Special Issue: "Entrepreneurship and Well-being"

### **Guest Co-Editor, European Journal of Political Economy, 2014-16**

(with Toke Aidt & Daniel Bennett)

Special Issue: "Institutions & Well-being"

### **Editorial Board of Review**

- Journal of Business Venturing, 2016-

- Entrepreneurship Theory & Practice, 2016-

➤ **TEACHING**

**COLORADO STATE UNIVERSITY, 2022-present**

> awarded the N. Preston Davies Award for Instructional Innovation (2024)

**AI and Strategic Value Creation** | web: <http://mgt380.myportfolio.com>

> fall 2023

**Strategic Management Capstone** | web: <http://bus479.myportfolio.com>

> fall 2022, spring 2023, fall 2023

**BAYLOR UNIVERSITY, 2017-2021**

**Entrepreneurship: Living & Learning** | web: <http://ent3301.myportfolio.com>

> fall 2020 (5.8/6, 5.4/6) fall 2019 (5.6/6, 5.6/6)

**Starting and Managing a Business** | web: <http://ent3315.myportfolio.com>

> spring 2021 (5.6/6)

**Accelerated Ventures Capstone**

> spring 2019 (5.4/6)

**OXFORD COLLEGE OF EMORY UNIVERSITY, 2013-2016**

> awarded the William H. Fox Teaching Award for Emerging Excellence (2016)

> awarded Oxford College Honors for Excellence in Teaching & Service (2016)

**The Economics of Happiness** | web: <http://happy.borisnikolaev.com>

> Honors seminar with a study abroad component to Costa Rica

> Overall Rating 4.8/5 (1=poor and 5=excellent)

**Principles of Macroeconomics**

> Overall Rating 4.9/5 (1=poor and 5=excellent)

**Principles of Microeconomics** | web: <http://micro.borisnikolaev.com>

> Overall Rating 4.5/5 (1=poor and 5=excellent)

**Intermediate Microeconomics**

> Overall Rating 4.5/5 (1=poor and 5=excellent)

**Oxford College Research Scholars**

> Overall Rating 5/5 (1=poor and 5=excellent)

**UNIVERSITY OF SOUTH FLORIDA, 2008-2012**

> awarded the Provost's Award for Outstanding Teaching (2010)

**Principles of Microeconomics**

> Overall Rating 4.7/5 (1=poor and 5=excellent)

**History of Economic Thought** | web: <http://hope.borisnikolaev.com>

> Overall Rating 4.6/5 (1=poor and 5=excellent)

**Intermediate Price Theory**

> Overall Rating 4.6/5 (1=poor and 5=excellent)

**Mathematical Economics**

> Overall Rating 4.7/5 (1=poor and 5=excellent)

➤ **AWARDS**

- The Provost's N. Preston Davis Award for Instructional Innovation, Colorado State University, 2024

- Research Excellence Award, Department of Management, Colorado State University, 2024

- **Career Impact Award** (nominated), Colorado State University, 2024
  - **Daniels Fund Ethics Initiative Fellowship**, Colorado State University, 2023
  - **Dean's Scholar**, Colorado State University, 2023
  - **Habicht Early Career Research Award**, Hankamer School of Business, Baylor University, 2021
  - **Research Excellence Award**, Department of Entrepreneurship, Baylor University, 2019
  - **Outstanding Reviewer Award**, European Journal of Political Economy, 2017
  - **Oxford College Honors Award**, Emory University, 2016
  - **William H. Fox Award for Emerging Excellence**, Emory University, 2016
  - **Dissertation Completion Fellowship**, USF Graduate School, 2012-13
  - **The Humane Studies Fellowship**, Institute for Humane Studies, 2012-13
  - **Research Excellence Award**, USF Graduate School, 2013
  - **APEE Young Scholar's Award**, Association of Private Enterprise, 2012
  - **The Provost's Award for Outstanding Teaching**, University of South Florida, 2010
  - **Graduate Fellowship**, Department of Economics, USF, 2006-07
  - **Multicultural Affairs Scholar Award**, Manchester College, 2005
  - **Outstanding Academic Scholarship**, Manchester College, 2002
  - **International Scholarship**, Manchester College, 2001-05
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## > GRANTS

- **Tinberg Grant for Innovative Teaching**, Colorado State University, 2023, 2024
  - **OER Library Grant**, Colorado State University, 2024
  - **Department of Management Teaching Grant**, Colorado State University, 2024
  - **COB Research Fund Grant**, Colorado State University, 2023
  - **Research Grant**, Iowa State University, 2023
  - **Future Directions in Entrepreneurship & Well-being Research**, Baugh Center for Entrepreneurship, Baylor University (\$72,500), 2016-17
  - **Evolution of Well-being During Venture Creation** (with Nadav Shir), Baugh Center for Entrepreneurship, Baylor University, 2017-18
  - **Institutions & Well-being** (with Daniel Bennett) Emory University (\$61,500), 2014-16
  - **Research Grants**, Oxford College of Emory University, 2013-16
  - **Teaching Grants**, Oxford College of Emory University, 2013-16
  - **Faculty Development Grant**, Oxford College of Emory University, 2015
  - **Faculty Development Grant**, Oxford College of Emory University, 2014
  - **Faculty Development Grant**, Oxford College of Emory University, 2013
  - **Hayek Fund for Scholars**, Institute for Humane Studies, 2012
  - **NEH Grant**, Center for History of Political Economy, Duke University, 2010
  - **Travel Grants**, USF Graduate S&P Council, 2010-13
  - **Eli Lilly Imaginary Grant**, Manchester College, 2004
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## > WORKSHOPS

- (co-organizer) **Well-Being & Entrepreneurship**, Baugh Center for Entrepreneurship & Free Enterprise (2017)
- (co-organizer) **The Baugh-Ratio Colloquium for Young Social Scientists**, Baugh Center for Entrepreneurship & Free Enterprise (2017)

**New Directions in Well-Being Research**, Brookings Institution (2016)  
**Institute for Pedagogy in the Liberal Arts**, Oxford College (2014)

Equality & Public Policy, Ohio University (2013)  
Creative Teaching Ideas for Your Basic Economics Course, Gus A. Stavros Center for Economic Education, University of South Florida (2013)  
Spontaneous Order and Experimental Economics, Liberty Fund (2012)  
Public Policy and Economic Freedom, Liberty Fund (2012)  
Liberty & the Art of Teaching, George Mason University (2012)  
Scholarship & a Free Society, Towson University (2012)  
Teaching the History of Political Economy, Duke University (2010)  
Instructional Workshop for Teaching Excellence, USF (2010)

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➤ SERVICE

Artificial Intelligence (AI) Workgroup, Colorado State University (2023-)  
McLane Scholars Reading Group, Baylor University, Program Director (2018-21)  
Baugh Center Event Co-Organizer, Baylor University, Co-Facilitator (2016-18)  
McLane Scholars Reading Group, Baylor University, Co-Facilitator (2016-2018)  
Strategic Planning Committee, Oxford College, Member (2015-2016)  
Sustainability Committee, Oxford College, Committee Member (2014-2016)  
Honors Council, Oxford College, Faculty Representative (2014-2016)  
Oxford Studies, Oxford College of Emory University, Grader (2014-2016)  
Freshman Seminar, Oxford College of Emory, Co-Facilitator (2014-2016)  
Students for Liberty, Oxford College of Emory University, Adviser (2014-2016)  
Economics Scholars Society, USF, Graduate Student Adviser (2010-13)  
Undergraduate Thesis Committee (Michael Metalone), USF (2012)

➤ DISCUSSANT

Academy of Management Annual Meeting (2022), Public Choice Society Annual Meeting (2017, 2014, 2013), Southern Economic Association (2016, 2013, 2012), Equality & Public Policy (2013), Association of Private Enterprise and Education (2014, 2013)

➤ REFEREE

(over 100 reviews) Journal of Business Venturing, Entrepreneurship Theory and Practice, Strategic Entrepreneurship Journal, Journal of Economic Behavior & Organization, World Development, Journal of Entrepreneurship in Public Policy, European Journal of Political Economy, Journal of Institutional Economics, Journal of Behavioral & Experimental Economics, IZA World of Labor, Journal of Happiness Studies, Journal of Regional Analysis and Policy, Journal of Economics and Finance Education, The Independent Review, Journal of Private Enterprise, Applied Research on Quality of Life, Journal of Biosocial Science

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➤ PRESENTATIONS

Health Research in Entrepreneurship (keynote), Chicago, Illinois (2023)  
Larimer County (invited talk), Ft. Collins, CO (2023)  
Entrepreneurship Conference (keynote), La Crosse, Wisconsin (2023)  
TFE-Baumont (invited talk), Baumont, Texas (2023)  
TFE-Austin (invited talk), Austin, Texas (2023)  
Academy of Management Annual Meeting, Seattle, Washington (2022)  
Babson Research Conference, Boston, Massachusetts (2019)  
The Association of Private Enterprise Education, Paradise Island, Bahamas (2019)  
TFE-Forth Worth (invited talk), Fort Worth, Texas (2018)  
TFE-San Angelo (invited talk), San Angelo, Texas (2018)  
CYFAIR-Houston (invited talk), Houston, Texas (2018)



Southern Methodist University (invited talk), Dallas, Texas (2018)  
 Babson Research Conference, Waterford, Ireland (2018)  
 Southern Methodist University (invited talk), Dallas, Texas (2017)  
 Academy of Management Annual Meeting, Atlanta, Georgia (2017)  
 Babson Research Conference, Oklahoma City, Oklahoma (2017)  
 The Public Choice Society Annual Meeting, New Orleans, Louisiana (2017)  
 North Dakota State University (invited talk), Fargo, North Dakota (2017)  
 Research Institute of Industrial Economics (invited talk), Stockholm (2016)  
 Southern Economic Association, Washington DC (2016)  
 The Public Choice Society Annual Meeting, San Antonio, Texas (2015)  
 The European Public Choice Society Meeting, Groningen, Netherlands (2015)  
 Academic and Business Research Institute, Honolulu, Hawaii (2014)  
 The Association of Private Enterprise Education, Las Vegas, Nevada (2014)  
 Public Choice Society Annual Meeting, Charleston, South Carolina (2014)  
 The Association of Private Enterprise Education, Maui, Hawaii (2013)  
 Global Governance and Sustainable Communities, Tampa, Florida (2013)  
 USF Graduate Research Symposium, Tampa, Florida (2013)  
 > Best poster award in social sciences  
 Public Choice Society Annual Meeting, New Orleans, Louisiana (2012)  
 Southern Economic Association Annual Meeting, New Orleans, Louisiana (2012)  
 > Southern Economic Association Graduate Student Award  
 Scholarship & a Free Society, Towson University (2012)  
 USF Department of Economics Seminar Series, University of South Florida (2010)  
 Economics Scholars Society Guest Speaker, University of South Florida (2010)

## SOFTWARE

Acrobat • Premiere • Illustrator • InDesign • Lightroom • Photoshop  
 Word • Excel • Powerpoint • Access • Visio • Project  
 Open Office • FileZilla • InfranView • GIMP • Audacity • Virtual Dub • TexMaker  
 HTML • CSS • PHP • Flash • Javascript (basic) • XML • LaTeX  
 Stata (main) • Matlab • SPSS • SAS (basic)  
 Drupal • Joomla • Wordpress • Magento

## MEMBERSHIPS

Academy of Management, BCERC, American Economic Association, Public Choice Society, European Public Choice Society, Southern Economic Association, Association of Private Enterprise and Education